

Vincent Romano

Fine Dining Server

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LinkedIn
Portfolio



An accomplished fine dining server with five years of experience delivering outstanding service in upscale Italian restaurants. A proven track record of exceeding sales targets and identifying creative ways to enhance the guest experience.

Add Your Professional Experience

November 2022 - Present

Server

La Trattoria Bella, Philadelphia, PA

- Surpassed monthly sales goals by 25% through expert upselling techniques and personalized menu recommendations based on guest preferences and dietary restrictions
- Achieved monthly guest satisfaction scores of 91% to 94% by promptly addressing guest concerns and providing attentive, high-quality service
- Collaborated with kitchen and front-of-house staff to ensure seamless service during peak hours and special events

July 2018 - November 2022

Server

Giovanni's Ristorante, Philadelphia, PA

- Increased wine sales by 18% by offering expert wine pairing suggestions to enhance guests' dining experiences
- Consistently exceeded monthly sales targets by 12% through in-depth knowledge of the menu, preparation techniques, and ingredient sourcing
- Delivered exceptional guest service by anticipating needs and resolving concerns with patience and professionalism

Add Your Education

September 2015 - June 2018

Bachelor of Arts (B.A.) in Hospitality & Tourism

Temple University at Philadelphia, PA

List Your Key Skills

Guest relations



Upselling and sales techniques



Communication



Customer service



Menu knowledge



Certifications

July 2018

ServSafe Certification